

Channel Partner Profile

Contra

Providing the best safety solutions together



About Contra

Contra Safety Automation has been a trusted partner in automation for the machinery and plant industry for over 40 years. Their diverse product range includes high-quality safety components, display and control systems, speed measurement devices, and innovative solutions for door construction.

With decades of experience in safety solutions for automation, Contra provides expert support and advice tailored to each customer's specific requirements.

Products

- Contact edges, mats & bumpers
- Safety switches & interlocks
- Trapped key systems
- Sensors
- Lights curtains
- Enabling switches

Key Industries

- Warehouse Logistics
- Steel
- Food & Beverage
- Robots
- Automotive
- Building Materials

Working together



Our Partnership

Contra and Fortress have been partners since 2004, more than 20 years of fruitful work together.



Favourite Product Range

Their favourite product range is amGardpro, because of the combination of electromechanical interlocks and key-transfer-systems.

Contra find amGardpro technically exciting and appreciate the wide range of combinations and use cases it offers their customers.



Most interesting project with Fortress

Their most interesting project to date involves track construction machines. This involved installing a key box that preserved the existing process while upgrading it to a Fortress product. The upgrade enabled controlled authorisation for maintenance access via the service hatch.

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Testimonial

“
Contra Austria has consistently delivered outstanding technical expertise and customer support, making them a trusted and valued partner for Fortress Safety solutions in their region. We are deeply grateful for their dedication and look forward to many more years of partnership.
”

Josef Cicha,
Channel Manager Europe,
Fortress Safety

Moving forward

Current challenges in the market

Contra expects Austria to remain a strong region for production, automation, and safety.

With their wide product offering, applicable to numerous applications, they expect a stable turnover in the market.

Exciting plans for this year

So far this year, Contra has exhibited at Austria's largest automation fair, SMART Automation in Linz. Next year, they plan to attend the first 'All About Automation' event in Austria.

They have also expanded their teams in Austria and the Czech Republic by recently hiring new technical sales engineers.

Going forward, Contra are looking to further strengthen their role as specialist in safety and robust products by providing customers with a broad variety of products and applications as well as deep know-how.

We Protect What Moves

According to their principle “We protect what moves” they are looking forward to advising customers to find a safe and efficient solution for their application needs.

For more information regarding safety solutions, please contact the Contra Team, by visiting their website **www.contra.at**, over the phone **+43 1 2782555** or over email at **office@contra.at**.